



FILEMAKER LICENSING

GET YOUR TEAM CONNECTED AND SAVE MONEY WITH FILEMAKER LICENSING

Overview

Pricing and Recommended Deployment

For more information about pricing and recommended deployment configurations, please visit:

www.filemaker.com/pricing

Annual Licensing

The Annual Volume Licensing program is a great way to get the software you need at a price you can afford with its combination of discounted volume pricing and budget-friendly annual payments.

- Starts at just US\$9/user/month¹
- Pay annually only for the licenses you need
- Receive product upgrades and updates at no extra cost for as long as you renew yearly

Volume Discounts

The more you buy, the greater the discount on FileMaker Pro licenses. FileMaker Pro discount levels are based on the total number of FileMaker Pro, FileMaker Pro Advanced, and FileMaker Server licenses.²

Total Quantity in order	Tier	Discount ³
5-24	1	2%
25-49	2	9%
50-99	3	17%
100-249	4	24%
250-499	5	32%
500-999	6	40%
1000 or more	7	47%

In addition, you will receive a single license key to install all of your licenses of FileMaker Pro, simplifying your license management.

Minimum Purchase Requirements

The initial minimum purchase requirements are:

- **1 license of FileMaker Server, or**
- **5 licenses of FileMaker Pro or FileMaker Pro Advanced**

After your initial minimum purchase, you may add licenses to your contract at any time.

What happens at the end of the annual term?

If you are using the software:

- **Simply pay for the next year**
- **Switch to one of our other licensing programs by contacting Sales**

Other Licensing Programs

There are four licensing programs:

- **Annual Volume Licensing (AVLA)**
- **Volume Licensing (VLA)**
- **Annual Site Licensing (ASLA)**
- **Site Licensing (SLA)**

Have 25 or more employees? Our Annual Site Licensing (ASLA) and Site Licensing (SLA) programs are a great way to give everyone in your organization access to FileMaker software at an exceptional price. The total headcount in your organization determines pricing. Headcount includes all employees, and it includes temp/contractors working on-site otherwise they are not authorized to use the software.

Prefer to purchase perpetually instead of an annual licenses? Purchase Volume Licensing (VLA) instead of Annual Volume Licensing (AVLA).

Upgrades and Updates

In the case of Annual Volume Licensing and Annual Site Licensing, you will receive upgrades and updates at no extra cost as long as you renew yearly.

In the case of the Volume Licensing and Site Licensing, the program to receive upgrades and updates is included in the first year and is called **Maintenance**. You have the option to renew Maintenance annually. Volume Licensing upgrade pricing has been discontinued. If you let your Maintenance contract expire, you will pay full price for any new version.

Education and Non-Profit Discount

Education and non-profit organizations are eligible for additional discounts. To determine if your institution is eligible, visit: http://www.filemaker.com/r/edu_pricing.html

Concurrent Connections

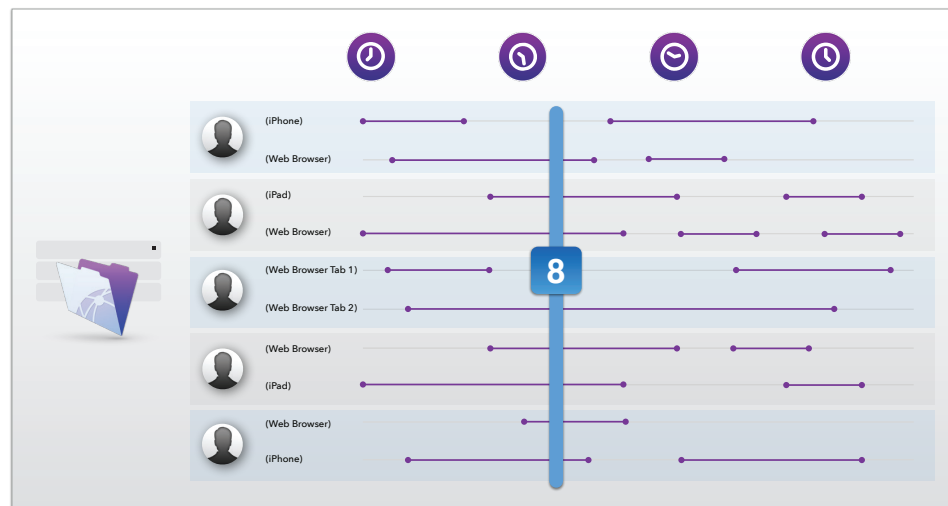
Knowing how users will connect to your solution helps determine what to purchase. Users with a paid license of FileMaker Pro on Windows or Mac, can connect to FileMaker Server for no additional cost. Users with web browsers accessing via FileMaker WebDirect, or users running FileMaker Go on iPad and iPhone, require paid connections to FileMaker Server. These are called concurrent connections.

For example, a team with several members connects to FileMaker Server using an iPad, iPhone, or web browser throughout the day. At various times, there are different numbers of users connected. To begin determining the

number of connections needed, start by calculating the maximum number of users connected at any one time using an iPad, iPhone, or web browser.

Then consider if any user will consume more than one connection at a time. For example, if a user connects to FileMaker Server simultaneously using an iPhone, an iPad, and two web browser tabs, that individual user will consume four connections. Add these connections to your total when calculating the maximum number of connections that you need.

Figure 1



Estimate the maximum number of connections you need and purchase in groups of five.

FileMaker Server comes with one concurrent connection so you can test your solution using an iPad, iPhone or web browser. You can purchase additional concurrent connections in groups of 5 through the Server Admin Console or the FileMaker Store. FileMaker WebDirect has been tested to support up to 100 concurrent connections.

For example, if you anticipate the maximum number of connections needed at any one time using an iPad, iPhone or web browser is 8, you will need to purchase two groups of 5 to equal a total of 10 concurrent connections. As your team grows, you can add more concurrent connections in groups of 5 as long as you have a current annual or Maintenance agreement.

In summary:

- Use FileMaker Pro or FileMaker Pro Advanced to create and run your solution on Windows or Mac.
- Use FileMaker Go to run your solution on iPad or iPhone.
- When sharing your solution with a small team of 5 other people, purchase a FileMaker Pro license for each Windows and Mac user and download the free FileMaker Go app for each iPad and iPhone user.
- When using FileMaker Server to share your solution with larger teams and to enable web browser connections, purchase licenses of FileMaker Pro for all your Windows and Mac users and purchase the appropriate number of concurrent connections for your iPad, iPhone and FileMaker WebDirect users.

Concurrent Connection Pricing

Concurrent connections are not required when sharing your solution with up to 5 other people using FileMaker Pro 14. Concurrent connections for FileMaker Server 14 can be purchased in groups of 5, up to 50 connections.

There are also options for 75 and 100 connections. 100 connections is the maximum available. You can have many more users than connections if not all users will be connected at once.

Pricing for concurrent connections is as follows:

- Annual Licensing at US\$8 per connection, per month (billed annually)
- Volume Licensing at US\$288 per connection

FileMaker Go 14 clients can only connect to FileMaker Server 14 and FileMaker Server 13. FileMaker Go 14 cannot connect to FileMaker Server 12.

Developer Information on Concurrent Connections

Web browser concurrent connections are required when using FileMaker WebDirect for web publishing. Custom Web Publishing and xDBC connections do not require concurrent connections.

In the case of FileMaker WebDirect, FileMaker Server releases a connection whenever the user explicitly logs out, closes a tab, exits the web browser or if the web browser crashes. If the user closes a tab, exits the web browser or if the web browser crashes, FileMaker Server times out the user within 90 seconds. Each browser tab or window consumes a connection. It is possible that one user can be consuming more than one connection. For example, a user may have a solution open on his iPad and open on two different tabs in a desktop browser. In this scenario, this user would be using 3 connections.

You can specify the session timeout period by:

- Using the fmreauthenticate10 extended privilege for FileMaker Go users
- Specifying in the Admin Console for FileMaker WebDirect connections

The FileMaker Server Admin Console allows you to monitor the concurrent connection usage. You can set an alert for when 80% of concurrent connection limit has been reached.

The Admin Console will also log when FileMaker Go or FileMaker WebDirect clients were denied access because the concurrent connection limit had been reached. You can buy more concurrent connections at any time from **General Settings > Connections**.

Next Steps

- Get pricing online: www.filemaker.com/pricing
- Call (800) 725-2747 to call Sales for the United States and Canada
- Visit www.filemaker.com/company/intl/ for country-specific contact information
- Contact your preferred reseller

¹ Billed annually with an annual contract. Additional discounts for education and non-profit customers.

² Tier discount applies to FileMaker Pro only. It does not apply to FileMaker Pro Advanced or FileMaker Server. Concurrent connections are an option of FileMaker Server and do not count towards the volume discount.

³ Discount percentage shown is for USD. Get pricing for your currency by visiting www.store.filemaker.com

